

Unmatched Expertise and Recognition

Drew Louis is more than just a CEO or consultant; he's a go-to leader in the lending and loan servicing industry. With over 35 years of experience, he has operated and managed every phase of the private lending life cycle—from origination to foreclosure. In addition to Drew's hands-on experience with compliance, and litigation, he has been recognized by Inc. Magazine as a 4-time CEO of one of the Fastest Growing Companies in the US (#49 of 5,000 in 2024) and is an alumnus of Harvard Business School.

The Impact of a Team

The value received through working with Mr. Louis is greatly enriched by the strength of his team. Collectively, his executive team boasts over 100 years of industry experience, and several of the 50 staff members have dedicated a decade or more of service to the company. This depth of knowledge and real-life experiences substantially enhance the value to his clients.

Drew's unique combination of experience, relationships, and resources, along with his commitment to ethical and innovative practices, makes him an invaluable ally as an expert witness.

A Commitment to the Industry and Community

Drew's dedication extends beyond his business; he's committed to elevating the private lending industry and supporting the community. He frequently offers pro bono consulting services to law firms and law enforcement agencies, assisting victims of real estate fraud and predatory lending.

His contributions have earned him formal recognition from several organizations and foundations, and notably a Certificate of Appreciation from The Superior Court of California, underscoring his influence beyond business.

Guidance You Can Trust

Drew brings a strategic, collaborative approach backed by a team with over 100 years of combined industry experience, ensuring every case is handled with the utmost care, precision, and insight. He has successfully represented his company and third parties in California's Superior Court and has been granted the ability to do so without a law degree, a testament to his deep understanding of legal strategy and ethics.

Whether you need strategic advice or powerful testimony, Drew Louis is likely the industry authority you need. Connect with Drew, and in just a few minutes, you'll know if he's the right fit to support your case.

Unique Expertise and Resources: Demonstrated leadership and operational expertise across all facets of loan origination, servicing, and foreclosure, enriched by 15 years of experience operating businesses in the securities industry prior to entering lending.

- Industry Leadership: Recognized thought leader and regular panelist on private lending trends, regulatory distinctions, and industry best practices.
- Comprehensive Lending Lifecycle Experience:
 - Loan Origination: Originated over 500 consumer and business purpose loans, bringing a broad understanding of diverse lending landscapes.
 - Loan Servicing: Managed a portfolio of 50,000 loans with a focus on compliance, efficiency, and relationship building.
 - Document Drafting: Drafted over 2,000 loan documents, ensuring transparency and clarity for all stakeholders.
 - Modification Expertise: Developed win-win modification agreements to prevent unnecessary foreclosures, embodying 20 years of best practices in standard of care.
 - Foreclosure Processing: Oversaw over 1,000 foreclosures, balancing lender needs with compassionate borrower engagement.
- Pro Bono Consulting: Partnered with law firms and the San Diego District Attorney's Office to provide insights and support for victims of real estate and loan fraud.
- Educational Foundation: Enhanced professional knowledge through programs at Wharton and Harvard, as well as foundational finance studies.

Professional Experience

- CEO, Broker
Evergreen Note Servicing | 2021 – Present
Expanding services to underserved markets, including seller carry buyers and sellers.
- CEO, Broker
Private Lending 360°, Inc. | 2019 – Present
Integrated multiple industry brands to establish a culture centered on transparency, uniformity, and ethical practices.
- CEO, Broker, and Founder
Del Toro Loan Servicing, Inc. | 2006 – Present
Built a foundationally strong, reputable service provider respected across the industry.
- Real Estate & Trust Deed Investor | 1999 – Present
Strategic real estate and trust deed investments leveraging industry insights.
- Licensed Securities Broker | 1989 – 2003
Coaching and Managing a team of 20 new and experienced Brokers. Held Series 6, 7, and 24 licenses.

Education

- Harvard Business School (OPM) | 2024
- The Wharton School | 2017
- Western Illinois University
- Bachelor of Arts in Finance | 1985 – 1989

Professional Affiliations

- California Mortgage Association
- Entrepreneurs Organization
- American Association of Private Lenders
- United Trustees Association